



<https://jobroll.govhelp.in/job/zomato-recruitment-2023-jobs-near-me-area-sales-manager-post/>

Zomato Recruitment 2023 – Jobs Near Me – Area Sales Manager Post

Hiring organization
Zomato

Job Location

India
Remote work from: India

Date posted
August 11, 2023

(adsbygoogle = window.adsbygoogle || []).push({});

Valid through
31.12.2023

Base Salary

USD 28,000 - USD 32,000

APPLY NOW

Qualifications

12th Passed & Graduate

Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});

Description

Zomato Recruitment 2023

The Area Sales Manager is responsible for the revenue and growth of Zomato's restaurant network in a designated geographical area. This includes identifying and acquiring new restaurants, managing existing relationships, and providing excellent customer service. The ideal candidate will have a proven track record of success in sales, excellent communication skills, and a passion for food and technology.

(adsbygoogle = window.adsbygoogle || []).push({});

Zomato Jobs Near Me

Responsibilities:

- Identify and acquire new restaurants in the assigned geographical area
- Develop and execute sales plans to achieve revenue targets
- Manage existing restaurant relationships and ensure customer satisfaction
- Provide training and support to the sales team
- Track and report on sales performance
- Collaborate with other departments to ensure a smooth and efficient sales process

(adsbygoogle = window.adsbygoogle || []).push({});

Zomato Careers

Skills and Qualifications:

- 3+ years of experience in sales, preferably in the restaurant industry
- Proven track record of success in achieving revenue targets
- Excellent communication skills, both verbal and written
- Strong relationship-building skills
- Ability to work independently and as part of a team

Important Links **Find the Link in [Apply Now](#) Button**

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});