



<https://jobroll.govhelp.in/job/zomato-recruitment-2023-jobs-near-me-account-executive-post/>

Zomato Recruitment 2023 – Jobs Near Me – Account Executive Post

Hiring organization
Zomato

Job Location

India
Remote work from: India

Date posted
August 25, 2023

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Valid through
31.12.2023

Base Salary

USD 28,000 - USD 32,000

APPLY NOW

Qualifications

12th Passed & Graduate

Employment Type

Full-time

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Description

Zomato Recruitment 2023

The Account Executive is responsible for acquiring and retaining new restaurant partners for Zomato. This includes identifying and qualifying potential leads, developing and presenting proposals, negotiating contracts, and managing customer relationships. The ideal candidate will have a proven track record of success in sales, strong relationship-building skills, and a passion for food and technology.

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Zomato Jobs Near Me

Responsibilities:

- Identify and qualify potential restaurant partners
- Develop and present proposals to restaurant partners
- Negotiate contracts with restaurant partners
- Manage customer relationships
- Track and report on sales performance
- Attend industry events and conferences
- Stay up-to-date on the latest industry trends

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Zomato Careers

Skills:

- Strong sales and relationship-building skills
- Excellent communication and presentation skills
- Ability to work independently and as part of a team
- Ability to manage multiple priorities
- Passion for food and technology

Qualifications:

- Bachelor's degree in business or a related field
- 1-3 years of experience in sales

Important Links Experience in the food and beverage industry is a plus. **Find the Link in [Apply Now](#) Button**

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