



ATATA SIA JV  
**vistara**<sup>®</sup>

<https://jobroll.govhelp.in/job/vistara-recruitment-2024-job-vacancy-area-sales-manager-post/>

## Vistara Recruitment 2024 – Job Vacancy – Area Sales Manager Post

**Hiring organization**  
Vistara

### Job Location

India  
Remote work from: IND

### Date posted

December 21, 2023

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### Valid through

31.03.2024

### Base Salary

USD 14,200 - USD 20,700

APPLY NOW

### Qualifications

12th Passed

### Employment Type

Full-time

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### Description

## Vistara Recruitment 2024

Vistara, India's finest full-service airline, is looking for ambitious and results-oriented Area Sales Managers to join our growing team. In this role, you will play a crucial role in driving sales and achieving ambitious business goals for your assigned territory.

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### Vistara Careers

#### Responsibilities:

- Develop and implement effective sales strategies to achieve assigned targets.
- Identify and qualify potential corporate and travel agency clients.
- Present Vistara's products and services to clients in a compelling and persuasive manner.
- Address client inquiries and concerns effectively.
- Build and maintain strong relationships with clients to ensure long-term satisfaction.
- Negotiate and close deals to generate revenue.
- Prepare accurate and timely reports on sales activities.
- Contribute to the development and implementation of sales initiatives.
- Manage and motivate a team of sales executives (if applicable).

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## Vistara Jobs Near Me

### Skills:

- Bachelor's degree in Business Administration, Marketing, or a related field.
- Minimum 5 years of experience in corporate or travel agency sales.
- Proven track record of exceeding sales targets.
- Strong understanding of the airline industry and the Indian travel landscape.
- Excellent communication and interpersonal skills.
- Strong negotiation and closing skills.
- Ability to work independently and as part of a team.
- Time management and organizational skills.
- Strong analytical and problem-solving skills.
- Result-oriented and driven to achieve goals.

**Important Links** Flexible and adaptable to a fast-paced work environment. **Find the Link in [Apply Now](#) Button**

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