



ATATA SIA JV  
**VISTARA**

<https://jobroll.govhelp.in/job/vistara-recruitment-2023-24-jobs-near-me-b2b-sales-specialist-post/>

## Vistara Recruitment 2023-24 – Jobs Near Me – B2B Sales Specialist Post

**Hiring organization**  
Vistara

### Job Location

India  
Remote work from: IND

### Date posted

December 28, 2023

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### Valid through

31.08.2024

### Base Salary

USD 14,300 - USD 20,800

APPLY NOW

### Qualifications

12th Passed

### Employment Type

Full-time

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### Description

## Vistara Recruitment 2023-24

Vistara, a leading Indian full-service airline, is committed to delivering an exceptional flying experience to its passengers. As we continue to grow and expand our services, we are looking for dynamic individuals to join us as B2B Sales Specialists. If you have a passion for sales, a keen understanding of the aviation industry, and the ability to drive business-to-business relationships, this is an exciting opportunity for you.

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### Vistara Careers

#### Responsibilities:

- Identify and target potential B2B clients in the aviation and travel industry.
- Develop and implement strategies to acquire new business accounts.
- Build and maintain a robust sales pipeline through effective lead generation.
- Nurture and grow relationships with existing B2B clients.
- Understand client needs and tailor solutions to meet their specific requirements.
- Collaborate with internal teams to ensure client satisfaction and retention.

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### Vistara Jobs Near Me

**Skills:**

- Proven experience in B2B sales and business development.
- Strong negotiation skills and the ability to close deals effectively.
- Ability to identify and capitalize on business opportunities.
- Familiarity with the aviation and travel industry.
- Understanding of market trends, competitor analysis, and industry dynamics.

**Important Links** Ability in position Vistara's services as a preferred choice for B2B clients. **Find the Link in [Apply Now](#) Button**

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