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vistara®

<https://jobroll.govhelp.in/job/vistara-recruitment-2023-24-all-india-jobs-area-sales-manager-post/>

Vistara Recruitment 2023-24 – All India Jobs – Area Sales Manager Post

Hiring organization
Vistara

Job Location

India
Remote work from: IND

Date posted

December 26, 2023

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Valid through

31.08.2024

Base Salary

USD 14,200 - USD 20,700

APPLY NOW

Qualifications

12th Passed

Employment Type

Full-time

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Description

Vistara Recruitment 2023-24

Vistara, India's finest full-service airline, is looking for ambitious and results-oriented Area Sales Managers to join our growing team. In this role, you will play a crucial role in driving sales and achieving ambitious business goals for your assigned territory.

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Vistara Careers

Responsibilities:

- Develop and implement effective sales strategies to achieve assigned targets.
- Identify and qualify potential corporate and travel agency clients.
- Present Vistara's products and services to clients in a compelling and persuasive manner.
- Address client inquiries and concerns effectively.
- Build and maintain strong relationships with clients to ensure long-term satisfaction.
- Negotiate and close deals to generate revenue.
- Prepare accurate and timely reports on sales activities.
- Contribute to the development and implementation of sales initiatives.
- Manage and motivate a team of sales executives (if applicable).

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Vistara Jobs Near Me

Skills:

- Bachelor's degree in Business Administration, Marketing, or a related field.
- Minimum 5 years of experience in corporate or travel agency sales.
- Proven track record of exceeding sales targets.
- Strong understanding of the airline industry and the Indian travel landscape.
- Excellent communication and interpersonal skills.
- Strong negotiation and closing skills.
- Ability to work independently and as part of a team.
- Time management and organizational skills.
- Strong analytical and problem-solving skills.
- Result-oriented and driven to achieve goals.

Important Links Flexible and adaptable to a fast-paced work environment. **Find the Link in [Apply Now](#) Button**

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