



<https://jobroll.govhelp.in/job/vi-recruitment-2024-job-search-internal-sales-executive-post/>

Vi Recruitment 2024 – Job Search – Internal Sales Executive Post

Hiring organization

Vi

Job Location

India

Remote work from: India

Date posted

January 9, 2024

Valid through

31.08.2024

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Base Salary

USD 13,400 - USD 20,900

APPLY NOW

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Vi Recruitment 2024

We are seeking a motivated and results-oriented Internal Sales Executive to join our dynamic team. As a key player in our sales engine, you will be responsible for managing and growing a portfolio of internal customers, driving revenue through strategic account management, and building strong relationships within our organization.

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Vi Careers

Responsibilities:

- Manage a portfolio of internal customers, understanding their needs and actively seeking opportunities to cross-sell and upsell our products and services.
- Develop and maintain strong relationships with internal stakeholders across departments, fostering collaboration and ensuring smooth sales processes.
- Proactively identify and qualify new sales opportunities within the organization, generating quotes and proposals that address customer needs.
- Negotiate contracts and pricing agreements with internal customers, ensuring win-win outcomes.
- Provide excellent customer service, promptly resolving inquiries and exceeding expectations.
- Monitor sales performance, analyzing data and reporting on key metrics to

inform future strategies.

- Actively participate in sales team meetings and training sessions, continuously learning and improving your skills.

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Vi Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with diverse stakeholders.
- Strong analytical and problem-solving skills, with a data-driven approach to sales.
- Proven ability to negotiate effectively and close deals.
- Proficient in CRM software and essential business applications.
- Excellent written and verbal communication skills.
- Time management and organizational skills to handle multiple priorities effectively.
- Bachelor's degree in Business Administration, Marketing, or a related field

Important Links

Find the Link in [Apply Now](#) Button

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