

https://jobroll.govhelp.in/job/vi-recruitment-2023-24-job-vacancy-sales-executive-post/

Vi Recruitment 2023-24 - Job Vacancy - Sales Executive Post

Job Location

India

Remote work from: India

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Base Salary

USD 13,000 - USD 20,000

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Vi Recruitment 2023-24

Vi, India's leading telecom operator, is seeking a dynamic and results-oriented Sales Executive to join our team. As a Sales Executive, you will play a key role in driving sales growth by acquiring new customers, expanding existing accounts, and cross-selling Vi's products and services. You will be responsible for building relationships with potential customers, understanding their needs, and presenting Vi's offerings in a compelling manner.

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Vi Careers

Responsibilities:

- Prospect and qualify potential customers through various channels, including cold calling, email, and social media
- Schedule and conduct sales meetings to present Vi's products and services to prospective customers
- Build strong relationships with existing customers to maintain retention and drive repeat business
- Cross-sell Vi's products and services to existing customers to enhance their experience
- Generate leads and track sales performance through CRM systems
- Attend industry events and conferences to network with potential customers and partners
- Stay up-to-date on the latest telecom industry trends and competitor

Hiring organization

V

Date posted

December 26, 2023

Valid through

31.08.2024

APPLY NOW

offerings

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Vi Jobs Near Me

Skills:

- Strong communication and interpersonal skills
- · Ability to build rapport and establish trust with customers
- Excellent presentation skills
- Proven ability to close sales and achieve targets
- Knowledge of the telecom industry and Vi's products and services

Importative lights in Microsoft Office Suite and CRM system Apply Now Button

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