



<https://jobroll.govhelp.in/job/vi-hiring-in-jobs-jobs-near-me-director-of-sales-in-vi/>

Vi Hiring in Jobs – Jobs Near Me – Director of Sales In Vi

Job Location

India
Remote work from: IND

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Base Salary

USD 13 - USD 28

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Vi Hiring in Jobs

We are seeking a passionate and results-oriented Director of Sales to lead our expansion in [relevant market/territory]. You will be responsible for developing and executing a strategic sales plan to achieve ambitious growth targets, building and managing a high-performing sales team, and fostering strong relationships with key customers. This is a dynamic and challenging opportunity for a driven leader to make a significant impact on Vi's success.

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Vi Careers

Responsibilities:

- Develop and implement a comprehensive sales strategy aligned with Vi's overall business objectives.
- Lead and manage a team of sales representatives, providing coaching, mentoring, and support to achieve individual and team goals.
- Identify and cultivate new business opportunities, negotiate and close deals, and ensure customer satisfaction.
- Build and maintain strong relationships with key decision-makers in the target market.
- Analyze sales data, identify trends, and recommend process improvements to maximize sales effectiveness.
- Stay abreast of industry trends and competitor activity, and adapt the sales strategy accordingly.

Hiring organization

Vi

Date posted

February 9, 2024

Valid through

31.08.2024

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Vi Jobs Near Me

Skills & Qualifications:

- 10+ years of experience in a sales leadership role, with a proven track record of exceeding targets.
- Strong understanding of the [relevant industry] and experience in selling similar products or services.
- Excellent communication, interpersonal, and negotiation skills.
- Ability to build and motivate high-performing teams.
- Data-driven approach to decision-making with strong analytical skills.
- Proficient in CRM software and other relevant sales tools.

Tags: vi recruitment, vi jobs, vi Job Vacancy, vi work from home, vi Jobs For Freshers, vi hiring 2024, vi data entry jobs, vi careers, vi recruitment, vacancy job alert, Jobs Near Me, All Jobs For You, Latest Job

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