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Vi Hiring in Jobs – Job Vacancy Near Me – Chief Sales Officer In Vi

Hiring organization

Vi

Date posted

February 26, 2024

Valid through

31.08.2024

APPLY NOW

Job Location

India

Remote work from: IND

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Base Salary

USD 13 - USD 28

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Vi Hiring in Jobs

We are seeking a dynamic and results-oriented leader to spearhead our sales operations across India. As the CSO, you will be responsible for developing and implementing strategic sales plans, leading and motivating a high-performing sales team, and exceeding revenue targets. You will be a key member of the senior leadership team, collaborating closely with other departments to ensure Vi's overall success.

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Vi Careers

Responsibilities:

- Develop and implement comprehensive sales strategies aligned with Vi's overall business objectives.
- Lead and motivate a high-performing sales team to achieve individual and team targets.
- Drive market penetration and growth across all segments, including prepaid, postpaid, broadband, and enterprise.
- Build and maintain strong relationships with key partners and distributors.
- Analyze market trends and identify new growth opportunities.
- Stay abreast of the latest industry trends and technologies.
- Ensure compliance with all regulatory requirements.

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Vi Jobs Near Me

Skills & Qualifications:

- Proven track record of success in leading and motivating high-performing sales teams.
- Deep understanding of the Indian telecom industry and competitive landscape.
- Strong strategic thinking, planning, and execution abilities.
- Excellent communication, interpersonal, and negotiation skills.
- Ability to build and maintain strong relationships with key stakeholders.
- Data-driven approach to decision making.
- Proven ability to achieve and exceed ambitious targets.
- Bachelor's degree in Business Administration, Marketing, or a related field.
- 15+ years of experience in sales leadership roles, preferably within the telecom industry.

Tags: vi recruitment, vi jobs, vi Job Vacancy, vi work from home, vi Jobs For Freshers, vi hiring 2024, vi data entry jobs, vi careers, vi recruitment, vacancy job alert, Jobs Near Me, All Jobs For You, Latest Job

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