



<https://jobroll.govhelp.in/job/vi-hiring-in-jobs-job-seeker-chief-sales-officer-in-vi/>

Vi Hiring in Jobs – Job Seeker – Chief Sales Officer In Vi

Job Location

India
Remote work from: IND

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Base Salary

USD 13 - USD 28

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Vi Hiring in Jobs

We are seeking a dynamic and results-oriented leader to spearhead our sales operations across India. As the CSO, you will be responsible for developing and implementing strategic sales plans, leading and motivating a high-performing sales team, and exceeding revenue targets. You will be a key member of the senior leadership team, collaborating closely with other departments to ensure Vi's overall success.

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Vi Careers

Responsibilities:

- Develop and implement comprehensive sales strategies aligned with Vi's overall business objectives.
- Lead and motivate a high-performing sales team to achieve individual and team targets.
- Drive market penetration and growth across all segments, including prepaid, postpaid, broadband, and enterprise.
- Build and maintain strong relationships with key partners and distributors.
- Analyze market trends and identify new growth opportunities.
- Stay abreast of the latest industry trends and technologies.
- Ensure compliance with all regulatory requirements.

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Hiring organization

Vi

Date posted

February 22, 2024

Valid through

31.08.2024

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Vi Jobs Near Me

Skills & Qualifications:

- Proven track record of success in leading and motivating high-performing sales teams.
- Deep understanding of the Indian telecom industry and competitive landscape.
- Strong strategic thinking, planning, and execution abilities.
- Excellent communication, interpersonal, and negotiation skills.
- Ability to build and maintain strong relationships with key stakeholders.
- Data-driven approach to decision making.
- Proven ability to achieve and exceed ambitious targets.
- Bachelor's degree in Business Administration, Marketing, or a related field.
- 15+ years of experience in sales leadership roles, preferably within the telecom industry.

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