



<https://jobroll.govhelp.in/job/vi-hiring-in-jobs-job-search-b2b-sales-specialist-in-vi/>

Vi Hiring in Jobs - Job Search - B2B Sales Specialist in Vi

Job Location

India
Remote work from: IND

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Base Salary

USD 13 - USD 28

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Vi Hiring in Jobs

As a B2B Sales Specialist at Vi, you'll play a crucial role in driving our growth within the vibrant Indian business landscape. You'll be responsible for identifying, engaging, and converting prospective clients into loyal Vi customers, while building strong relationships with existing accounts.

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Vi Careers

Responsibilities:

- Identify and qualify potential B2B leads within designated territory or target market.
- Develop and deliver compelling presentations showcasing Vi's solutions and their value proposition to specific business needs.
- Negotiate and close deals, ensuring adherence to company policies and procedures.
- Build and maintain positive relationships with customers and internal stakeholders.
- Achieve and exceed assigned sales targets.
- Generate accurate and timely sales reports.
- Stay updated on market trends and competitor offerings.

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Hiring organization

Vi

Date posted

January 20, 2024

Valid through

31.08.2024

APPLY NOW

Vi Jobs Near Me

Skills & Qualifications:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with clients.
- Strong customer-centric approach with a focus on understanding and exceeding customer needs.
- Proven ability to negotiate and close deals.
- Proficient in MS Office Suite and CRM software.
- Bachelor's degree in any relevant field (Marketing, Business Administration, Sales) preferred.
- Freshers with excellent communication skills and a strong entrepreneurial spirit are welcome.

Tags: vi recruitment, vi jobs, vi Job Vacancy, vi work from home, vi Jobs For Freshers, vi hiring 2024, vi data entry jobs, vi careers, vi recruitment, vacancy job alert, Job Near Me, All Jobs For You, Latest Job

Important Links **Find the Link in [Apply Now](#) Button**

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