



<https://jobroll.govhelp.in/job/vi-hiring-in-jobs-job-card-director-of-sales-in-vi/>

Vi Hiring in Jobs – Job Card – Director of Sales In Vi

Job Location

India
Remote work from: IND

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Base Salary

USD 13 - USD 28

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Vi Hiring in Jobs

We are seeking a passionate and results-oriented Director of Sales to lead our expansion in [relevant market/territory]. You will be responsible for developing and executing a strategic sales plan to achieve ambitious growth targets, building and managing a high-performing sales team, and fostering strong relationships with key customers. This is a dynamic and challenging opportunity for a driven leader to make a significant impact on Vi's success.

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Vi Careers

Responsibilities:

- Develop and implement a comprehensive sales strategy aligned with Vi's overall business objectives.
- Lead and manage a team of sales representatives, providing coaching, mentoring, and support to achieve individual and team goals.
- Identify and cultivate new business opportunities, negotiate and close deals, and ensure customer satisfaction.
- Build and maintain strong relationships with key decision-makers in the target market.
- Analyze sales data, identify trends, and recommend process improvements to maximize sales effectiveness.
- Stay abreast of industry trends and competitor activity, and adapt the sales strategy accordingly.

Hiring organization

Vi

Date posted

February 5, 2024

Valid through

31.08.2024

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Vi Jobs Near Me

Skills & Qualifications:

- 10+ years of experience in a sales leadership role, with a proven track record of exceeding targets.
- Strong understanding of the [relevant industry] and experience in selling similar products or services.
- Excellent communication, interpersonal, and negotiation skills.
- Ability to build and motivate high-performing teams.
- Data-driven approach to decision-making with strong analytical skills.
- Proficient in CRM software and other relevant sales tools.

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