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Tech Mahindra Jobs – Job Card – Fast Job For Customer Success Associate

Hiring organization
Tech Mahindra

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

Date posted

March 26, 2024

Valid through

31.08.2024

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Base Salary

USD 15 - USD 23

Qualifications

12th Passed, Graduate

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Employment Type

Full-time

Description

Tech Mahindra Recruitment 2024

Are you passionate about building strong relationships and ensuring customer satisfaction? Do you thrive in a fast-paced environment where you can make a real impact? If so, then a career as a Customer Success Associate at Tech Mahindra might be the perfect fit for you!

Tech Mahindra is a leading provider of digital transformation, consulting, business process outsourcing, network solutions, engineering services and cloud solutions. We're a company driven by innovation and a commitment to exceeding customer expectations.

Why Join Us as a Customer Success Associate?

In this exciting role, you'll play a pivotal role in building and nurturing relationships with our valued customers. You'll be their trusted advisor, helping them get the most out of our products and services, and ensuring their continued success. This remote position allows you to work from the comfort of your own home, offering a great work-life balance.

About the Role

As a Customer Success Associate, you'll be responsible for a variety of tasks, including:

- **Onboarding new customers:** You'll guide them through the initial setup process, ensuring they have a smooth and positive experience.
- **Providing ongoing support:** You'll be the first point of contact for your assigned customers, addressing their questions and resolving any issues they may encounter.
- **Proactive customer engagement:** You'll anticipate customer needs and proactively offer solutions and best practices to help them achieve their goals.
- **Success measurement:** You'll track key metrics to measure customer satisfaction and identify areas for improvement.
- **Building strong relationships:** You'll develop trust and rapport with your customers, acting as a trusted advisor and advocate.
- **Collaboration:** You'll work closely with internal teams, such as product development and support, to ensure a seamless customer experience.

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Tech Mahindra Jobs Near Me

We're looking for talented and motivated individuals who are eager to build a successful career in customer success. Here are the key skills and qualifications you'll need:

- Bachelor's degree in a relevant field (or equivalent experience)
- Strong communication and interpersonal skills
- Excellent problem-solving and analytical skills
- Ability to work independently and as part of a team
- A passion for customer service and exceeding expectations
- Proficiency in Microsoft Office Suite and CRM software
- Experience with SaaS products a plus

We welcome applications from both freshers and experienced professionals.

Why Join Tech Mahindra?

At Tech Mahindra, you'll be joining a company that's at the forefront of technological innovation. We offer a dynamic and collaborative work environment where you'll have the opportunity to learn and grow alongside talented colleagues. We also provide a comprehensive benefits package that includes competitive salaries, health insurance, paid time off, and much more.

The Application Process

If you're interested in joining our team, please submit your resume and cover letter online. We look forward to hearing from you!

Ready to Make a Difference?

Join Tech Mahindra and become a customer success champion! In this rewarding role, you'll play a vital role in helping our customers achieve their goals and build lasting relationships. We offer a competitive compensation package, a positive work environment, and the opportunity to make a real impact.

Don't miss out on this exciting opportunity! Apply today!

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Tech Mahindra: A Great Place to Work

We believe in creating a work environment that fosters creativity, collaboration, and professional growth. Here are just a few of the benefits you can expect to enjoy as a Tech Mahindra employee:

- Competitive salaries and benefits package
- Opportunities for professional development and training
- A culture of innovation and continuous learning
- A diverse and inclusive workplace
- Remote work opportunities

In Conclusion

This remote Customer Success Associate role at Tech Mahindra offers a unique opportunity to build a rewarding career in a fast-paced and dynamic environment. If you're a passionate and results-oriented individual with a strong desire to help others succeed, then we encourage you to apply!

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