

## Tata Capital Recruitment 2023 – Free Job Alert – Sales Manager Post

### Hiring organization

Tata Capital

### Job Location

India

Remote work from: IND

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### Base Salary

USD 12,000 - USD 17,000

### Date posted

August 12, 2023

### Valid through

31.12.2023

APPLY NOW

### Qualifications

Graduate

### Employment Type

Full-time

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### Description

## Tata Capital Recruitment 2023

The Sales Manager is responsible for leading and managing a team of sales professionals in order to achieve sales goals. This position requires a strong understanding of the financial services industry, as well as excellent sales and leadership skills.

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### Tata Capital Jobs Near Me

### Responsibilities:

- Develop and execute sales plans to achieve revenue goals
- Manage and motivate a team of sales professionals
- Identify and close new business opportunities
- Build and maintain relationships with key clients
- Provide training and support to sales team members
- Monitor and analyze sales data to identify trends and opportunities
- Stay up-to-date on industry trends and regulations

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### Tata Capital Careers

### Skills and Qualifications:

- Bachelor's degree in business administration or a related field
- 5+ years of experience in sales, preferably in the financial services industry
- Strong understanding of financial products and services
- Excellent sales and negotiation skills
- Proven ability to lead and motivate a team

- Strong analytical and problem-solving skills
- Excellent communication and presentation skills
- Ability to work independently and as part of a team

**Important Links** Ability to travel as needed **Find the Link in [Apply Now](#) Button**

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