



<https://jobroll.govhelp.in/job/rapido-jobs-2023-all-india-jobs-account-executive-post/>

## Rapido Jobs 2023 – All India Jobs – Account Executive Post

**Hiring organization**  
Rapido

### Job Location

India  
Remote work from: India

**Date posted**  
August 26, 2023

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**Valid through**  
31.12.2023

### Base Salary

USD 28,000 - USD 30,000

APPLY NOW

### Qualifications

12th Passed & Graduate

### Employment Type

Full-time

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### Description

## Rapido Recruitment 2023

The Account Executive is responsible for developing and maintaining relationships with key accounts, identifying and closing sales opportunities, and providing excellent customer service. The ideal candidate will have a proven track record of success in sales, strong relationship-building skills, and the ability to think strategically and creatively.

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### Rapido Jobs Near Me

#### Responsibilities:

- Develop and maintain relationships with key accounts
- Identify and close sales opportunities
- Provide excellent customer service
- Manage the sales cycle from start to finish
- Track and report on sales performance
- Work with other departments to ensure a smooth customer experience

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### Rapido Careers

#### Skills:

- Strong sales and negotiation skills
- Excellent communication and interpersonal skills
- Ability to work independently and as part of a team
- Proven track record of success in sales
- Ability to think strategically and creatively
- Ability to work under pressure

**Qualifications:**

- Bachelor's degree in business or a related field
- 2+ years of experience in sales

**Important Links** **Find the Link in [Apply Now](#) Button**

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