



<https://jobroll.govhelp.in/job/phonepe-private-job-latest-opportunity-vacancy-hiring-for-phone-sales-specialist/>

## PhonePe Private Job – Latest Opportunity – Vacancy Hiring For Phone Sales Specialist

**Hiring organization**  
PhonePe

### Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

### Date posted

March 30, 2024

### Valid through

31.12.2024

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### Base Salary

USD 13 - USD 25

### Qualifications

12th Pass, Graduate

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### Employment Type

Full-time

### Description

## PhonePe Jobs Near Me

**Do you thrive in a fast-paced environment and enjoy exceeding customer expectations? Are you passionate about financial technology and helping others navigate the digital payments landscape?**

If so, then a career as a PhonePe Sales Specialist could be the perfect fit for you! In this exciting role, you'll play a pivotal role in driving PhonePe's mission to revolutionize digital payments in India. You'll be responsible for educating potential customers about PhonePe's vast array of services, from bill payments and recharges to money transfers and investments.

### PhonePe Jobs Near Me

PhonePe is a tech-forward, fast-paced payments startup that's building innovative solutions for India's next billion users. We offer a dynamic work environment where you'll have the opportunity to collaborate with some of the brightest minds in the industry and make a real difference in the lives of millions of people.

### Summary

As a PhonePe Sales Specialist, you'll be the face of our company, interacting with customers remotely and introducing them to the world of digital payments. You'll leverage your communication skills and product knowledge to explain PhonePe's

features and benefits, address customer queries, and ultimately drive adoption. This role is ideal for individuals who are passionate about sales, possess excellent communication skills, and are eager to contribute to the growth of a leading fintech company.

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### **Key Responsibilities**

- Proactively reach out to potential customers through various channels, such as phone calls and online chats.
- Clearly explain PhonePe's products and services, highlighting their value proposition and addressing customer pain points.
- Overcome objections and effectively handle customer queries to ensure a positive experience.
- Onboard new customers by guiding them through the registration and app download process.
- Set and achieve daily sales targets, contributing to the overall growth of the company.
- Maintain accurate records of customer interactions and sales data.
- Stay up-to-date on PhonePe's latest offerings and promotions to ensure effective communication with customers.

### **Required Skills and Qualifications**

- Excellent communication and interpersonal skills, with the ability to build rapport with customers from diverse backgrounds.
- Strong presentation and persuasion skills to effectively pitch PhonePe's products and services.
- A clear and concise communication style, both written and verbal.
- Proficient in computer skills, with a working knowledge of various sales and communication tools.
- Ability to work independently and meet deadlines while adhering to company policies.
- A positive and enthusiastic attitude with a strong desire to succeed in a sales environment.
- A minimum of a high school diploma or equivalent qualification.

### **Experience**

This role is open to both freshers and experienced candidates. For freshers, a strong academic record, excellent communication skills, and a willingness to learn will be highly regarded. Experienced candidates with a background in sales, customer service, or the financial services industry will have a distinct advantage.

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## Why Join PhonePe

PhonePe offers a unique opportunity to be a part of a company that's shaping the future of digital payments in India. Here are just a few reasons why you'll love working at PhonePe:

- **Fast-paced and dynamic work environment:** Be challenged and grow your skills in a rapidly evolving industry.
- **Opportunity to make a real difference:** Contribute to PhonePe's mission of financial inclusion and empower millions of Indians with digital payment solutions.
- **Competitive compensation and benefits package:** Enjoy a rewarding career with a competitive salary, comprehensive benefits package, and exciting growth opportunities.
- **Work from anywhere:** Embrace the flexibility of a remote work environment and design your workday around your schedule.
- **Collaborative and supportive culture:** Work alongside talented colleagues in a team-oriented environment that fosters learning and development.

## Application Process

To apply for this exciting opportunity, please submit your resume and a cover letter expressing your interest in the role. We look forward to hearing from you!

## Join the PhonePe Revolution!

Are you ready to embark on a rewarding career with a company that's at the forefront of innovation? If you're a passionate individual with a drive to succeed, then we encourage you to apply for the PhonePe Sales Specialist role today. We offer a dynamic work environment, the chance to make a real impact, and the opportunity to grow your career with a leading fintech company.

## In essence, this role offers you the chance to:

- Leverage your communication skills to educate and empower customers.
- Contribute to the financial inclusion movement in India.
- Be part of a fast-paced and dynamic work environment.
- Build a rewarding career with a leading fintech company.

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