Myntra Recruitment 2024 - Fast Job Search - Digital Marketing Executive Post

Job Location

India

Remote work from: IND

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Base Salary

USD 13,800 - USD 20.300

Qualifications

12th Passed

Employment Type

Full-time

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Description

Myntra Recruitment 2024

Amul, India's largest dairy cooperative and one of the world's largest milk producers, is seeking a highly motivated and results-oriented Director of Sales to join our team. As a Director of Sales, you will play a key role in driving sales growth and expanding Amul's market share across multiple channels. You will be responsible for developing and executing sales strategies, managing sales teams, and achieving revenue targets.

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Myntra Recruitment Careers

Responsibilities:

- Develop and implement sales strategies to achieve Amul's sales goals
- Manage sales teams and ensure they are equipped with the resources and training they need to be successful
- Oversee the sales process from prospecting and lead generation to closing deals
- · Analyze sales data to identify trends and opportunities
- Negotiate with customers and secure profitable deals
- Represent Amul at industry events and conferences
- Stay up-to-date on the latest market trends and competition

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Myntra Jobs Near Me

Hiring organization

Myntra

Date posted

December 20, 2023

Valid through

31.03.2024

APPLY NOW

Skills:

- Strong leadership and management skills
- Excellent communication and interpersonal skills
- Proven track record of success in sales leadership roles
- · Comprehensive understanding of the dairy industry and consumer behavior
- Expertise in developing and implementing sales strategies
- Experience in managing and motivating sales teams
- Ability to negotiate effectively and close deals
- Proficient in Microsoft Office Suite and sales analytics tools

Importability ring work independently and as part of a team Apply Now Button

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