



<https://jobroll.govhelp.in/job/meesho-jobs-job-application-salesperson-jobs/>

Meesho Jobs – Job Application – Salesperson Jobs

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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Base Salary

USD 11 - USD 23

Qualifications

12th Pass, Graduate

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Employment Type

Full-time

Description

Meesho Recruitment 2024

Do you have a passion for sales and a drive to succeed? Are you looking for a dynamic and fast-paced environment where you can make a real impact?

If so, then a career at Meesho could be the perfect fit for you! We're looking for talented and motivated individuals to join our growing team and help us revolutionize the way people shop in India.

Why Join Meesho?

Meesho is India's leading social commerce platform, empowering millions of resellers to become successful entrepreneurs. We're at the forefront of a rapidly growing industry, and we're constantly innovating to provide our resellers with the tools and resources they need to thrive.

In this role, you'll play a vital role in our success by reaching out to potential resellers and educating them about the Meesho platform. You'll build strong relationships, identify their needs, and demonstrate how Meesho can help them achieve their business goals.

About the Role

We're seeking a highly motivated individual to join our team as a [insert specific job

Hiring organization

Meesho

Date posted

March 27, 2024

Valid through

31.08.2024

APPLY NOW

title here] (Remote). This is a results-oriented position that requires a strong work ethic, excellent communication skills, and a deep understanding of the Indian e-commerce landscape.

Job Summary

In this exciting role, you'll be responsible for:

- Prospecting for and identifying potential resellers
- Educating potential resellers about the Meesho platform and its benefits
- Building strong relationships with resellers and understanding their needs
- Demonstrating the value proposition of Meesho and closing deals
- Exceeding assigned sales targets and contributing to overall team success
- [Insert any additional responsibilities specific to the role

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Meesho Jobs Near Me

Whether you're located in a bustling metropolis or a quiet town, this remote position allows you to work from the comfort of your own home. We offer a flexible work schedule that allows you to create a work-life balance that suits your needs.

Key Responsibilities

- Develop a deep understanding of the Meesho platform, its features, and its benefits
- Conduct thorough research to identify and target potential resellers
- Proactively reach out to potential resellers through various channels (phone, email, social media)
- Tailor your sales approach to individual reseller needs and objectives
- Deliver compelling presentations that showcase the value proposition of Meesho
- Effectively answer questions and address concerns from potential resellers
- Close sales deals and achieve assigned sales targets
- Maintain accurate records of all sales activities and interactions
- Collaborate with other team members to ensure a seamless onboarding experience for new resellers

Required Skills and Qualifications

- Minimum of [insert minimum education requirement] degree in a relevant field (or equivalent experience)
- Proven experience in sales, preferably in the e-commerce industry
- Excellent communication and interpersonal skills, with the ability to build rapport with diverse individuals
- Strong presentation and negotiation skills
- A deep understanding of the Indian e-commerce landscape and consumer behavior
- Self-motivated and results-oriented, with a strong work ethic
- Ability to work independently and manage your time effectively
- Proficiency in MS Office Suite and other relevant software tools

Experience

This role is open to both experienced sales professionals and talented individuals with a strong desire to learn and grow in the e-commerce industry. We are more

interested in your passion, drive, and coachability than the number of years of experience on your resume.

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Why Join Our Team?

At Meesho, we're more than just a company; we're a family. We offer a supportive and collaborative work environment where you'll be encouraged to learn, grow, and reach your full potential. Here are just a few of the benefits you can enjoy as a Meesho employee:

- Competitive salary and commission structure
- Comprehensive health insurance benefits
- Paid time off and flexible work arrangements
- Opportunities for professional development and career growth
- A chance to be part of a mission-driven company that is revolutionizing the e-commerce industry
- Work with a talented and passionate team in a fast-paced and dynamic environment

Application Process

If you're interested in joining our team and making a difference in the e-commerce revolution, please submit your resume and a cover letter explaining why you're a great fit for this role.

Motivate to Join

This is a unique opportunity to join a rapidly growing company and make a real impact on the lives of millions of people. If you're looking for a challenging and rewarding career, then we encourage you to apply!

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