



<https://jobroll.govhelp.in/job/meesho-careers-work-from-home-jobs-phone-sales-specialist-posts/>

Meesho Careers – Work From Home Jobs – Phone Sales Specialist Posts

Hiring organization
Meesho

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

Date posted
April 13, 2024

Valid through
31.12.2024

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Base Salary

USD 17 - USD 25

Qualifications

Graduate, Post Graduate

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Employment Type

Full-time, Work From Home

Description

Meesho Careers

Join the Meesho Buzz! Be a Phone Sales Specialist

About Meesho

Ever wished shopping could be fun, easy on your wallet, and all at your fingertips? Well, that's the magic Meesho brings! We're a rapidly growing e-commerce platform that connects millions of happy customers with a super wide variety of trendy and affordable products from all over India. We're passionate about making online shopping accessible and enjoyable for everyone.

The Position: Phone Sales Specialist

Are you a people person with a knack for conversation? Do you get excited about sharing amazing discoveries? If so, then this Phone Sales Specialist role at Meesho might be the perfect fit for you!

In this role, you'll be the friendly voice introducing new customers to the wonderful world of Meesho. You'll chat with potential customers over the phone, tell them all about the exciting products and deals we offer, and help them navigate the Meesho app. Your enthusiasm and clear communication will be key in turning these conversations into happy new Meesho users!

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What You'll Be Doing (Key Responsibilities):

- Be a Meesho champion! Make outgoing calls to potential customers and introduce them to the Meesho platform in a clear and engaging way.
- Become a product pro! Learn all about the amazing variety of products on Meesho, so you can answer customer questions and highlight the best deals.
- Build rapport and trust! You'll be the first impression of Meesho for many customers, so your friendly and helpful personality will shine through.
- Be a master listener! Pay close attention to customer needs and concerns, and answer their questions with a smile.
- Guide them to Meesho magic! Help new customers explore the app, find the products they love, and complete their first purchase.
- Keep it organized! Record your call details and customer information accurately in our system.
- Stay on top of your game! Be eager to learn about new Meesho features, promotions, and industry trends.

Qualities We're Looking For (Skills and Qualifications):

- We love great communicators! You have a clear, friendly, and persuasive voice that keeps conversations flowing.
- You're a natural people person! You can build rapport and trust with customers over the phone, even if you haven't met them in person.
- Active listening is your superpower! You pay close attention to what customers are saying and can address their needs effectively.
- You're a problem-solving whiz! You can find solutions to customer concerns and keep the conversation positive.
- Goals are your motivator! You're a team player who thrives in a results-oriented environment.
- Tech-savvy? Great! You're comfortable using a computer and can learn new software quickly.

Welcome Fresh Faces!

This is a fantastic opportunity for both freshers and experienced individuals. We value your enthusiasm, willingness to learn, and passion for helping others discover amazing products.

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Why Join the Meesho Family? (Benefits and Work Environment)

- **Make a Difference:** You'll play a vital role in helping Meesho grow and connect with millions of happy customers.
- **Growth Opportunities:** We're a fast-paced company, and that means there's plenty of room for you to learn, develop, and advance your career.
- **Fun and Supportive Environment:** We believe in working hard and celebrating success together! You'll be part of a dynamic and supportive team.
- **Competitive Compensation and Benefits:** We offer a rewarding salary package and benefits that will make you smile.

Ready to Join the Buzz? (Application Process)

The application process is nice and simple! Just keep an eye out for our job postings and submit your resume online. We look forward to getting to know you!

Here's the Motivation You Need!

If you're looking for a fun, dynamic role where you can connect with people and make a real difference, then look no further! Join the Meesho family and be a part of our exciting journey. We can't wait to hear from you!

General Overview

As a Phone Sales Specialist at Meesho, you'll be the friendly voice welcoming new customers to our amazing platform. You'll use your communication skills and product knowledge to convert potential customers into happy Meesho users. This is a great opportunity for anyone who enjoys talking with people, is passionate about customer service, and wants to be part of a growing and successful company.

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Important Links

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