

Infosys Recruitment 2023 – All India Jobs – Sales Engineer Posts

Hiring organization
Infosys

Job Location

India
Remote work from: India

Date posted
August 11, 2023

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Valid through
31.12.2023

Base Salary

USD 20,000 - USD 24,000

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Infosys Recruitment 2023

The Sales Engineer is responsible for supporting sales executives in the sale of Infosys's products and services. This includes:

- Understanding customer needs and requirements
- Developing and delivering technical presentations and demonstrations
- Preparing and negotiating proposals
- Managing customer relationships

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Infosys Jobs Near Me

Responsibilities:

- Understand customer needs and requirements by conducting interviews, analyzing data, and reviewing documentation
- Develop and deliver technical presentations and demonstrations that clearly communicate the benefits of Infosys's products and services
- Prepare and negotiate proposals that meet customer needs and budget constraints
- Manage customer relationships by building rapport, providing timely updates, and resolving issues
- Provide technical support to customers by answering questions, troubleshooting problems, and providing training
- Stay up-to-date on industry trends and technologies

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Infosys Careers

Skills:

- Excellent communication skills, both verbal and written
- Proficient in Microsoft Office Suite (Word, Excel, PowerPoint, Outlook)
- Attention to detail and accuracy
- Ability to work independently and as part of a team
- Ability to meet deadlines
- Ability to handle multiple tasks simultaneously

Qualifications:

- Bachelor's degree in engineering, computer science, or a related field
- 3+ years of experience in sales engineering or a related field
- Strong technical skills in cloud computing, artificial intelligence, machine learning, and other emerging technologies
- Excellent communication and presentation skills
- Ability to work independently and as part of a team

Important Links Strong customer service skills **Find the Link in [Apply Now](#) Button**

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