https://jobroll.govhelp.in/job/hdfc-bank-recruitment-2024-fast-job-search-sales-officer-post/

HDFC Bank Recruitment 2024 – Fast Job Search – Sales Officer Post

Job Location
India
Remote work from: IND

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Base Salary
USD 16,900 - USD 24,400

Qualifications
Graduate

Employment Type
Full-time

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Hiring organization
HDFC Bank

Date posted
January 5, 2024

Valid through
31.08.2024

APPLY NOW

Description

HDFC Bank Recruitment 2024

As a Sales Officer, you'll be the face of our company, connecting with potential clients and showcasing the value of our products and services. You'll be responsible for prospecting for new leads, qualifying them, and ultimately closing deals. This role is perfect for someone who thrives in a fast-paced environment, enjoys building relationships, and is driven to succeed.

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HDFC Bank Careers

Responsibilities:

- Generate new leads through various channels, including cold calling, networking, and referrals.
- Develop and maintain strong relationships with existing and potential customers.
- Conduct sales presentations and demonstrations, highlighting the benefits of our products and services.
- Negotiate and close deals, ensuring you meet or exceed sales targets.
- Provide excellent customer service and address any client concerns promptly.
- Maintain accurate sales records and reports.
- Stay up-to-date on industry trends and competitor offerings.

HDFC Bank Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport with diverse individuals.
- Strong presentation and negotiation skills.
- Proven ability to achieve and exceed sales targets.
- Time management and organizational skills.
- Proficiency in Microsoft Office Suite and CRM software (preferred)

Important Links

Find the Link in Apply Now Button