

https://jobroll.govhelp.in/job/flipkart-recruitment-2024-job-vacancy-sales-consultant-post/

# Flipkart Recruitment 2024 - Job Vacancy - Sales Consultant Post

#### Job Location

India

Remote work from: India

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**Base Salary** 

USD 12,500 - USD 19,000

Qualifications

10th/12th Passed

**Employment Type** 

Full-time

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Description

## Flipkart Recruitment 2024

We're seeking a talented Sales Consultant to join our dynamic team and play a key role in driving our continued success. In this role, you'll be responsible for developing and nurturing customer relationships, identifying sales opportunities, and exceeding assigned sales quotas. You'll be the first point of contact for our customers, ensuring they have a positive experience and find the perfect products or services to meet their unique needs.

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#### Flipkart Careers

#### Responsibilities:

- Build strong relationships with new and existing customers through proactive outreach and excellent communication skills.
- · Actively identify and qualify sales leads through various channels.
- Develop a deep understanding of our company's products and services, and present them in a compelling way that resonates with customers.
- Negotiate and close deals, exceeding assigned sales quotas and consistently hitting targets.
- Provide exceptional customer service, ensuring customer satisfaction and building long-term loyalty.
- Maintain accurate records and reports of sales activities and performance.
- Collaborate effectively with internal teams, including marketing and product development, to ensure a seamless customer experience.

## Hiring organization

Flipkart

Date posted

January 11, 2024

Valid through

31.08.2024

APPLY NOW

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### Flipkart Jobs Near Me

#### Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with customers.
- Strong sales and negotiation skills, with a proven track record of exceeding sales targets.
- Problem-solving and critical thinking skills, with the ability to identify customer needs and propose solutions.
- Time management and organizational skills, with the ability to prioritize tasks and meet deadlines in a fast-paced environment.

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