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Flipkart Jobs Part Time/ Sales Person – Flipkart Job Vacancy

Job Location India Remote work from: IND

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Base Salary USD 13 - USD 27

Qualifications 10th/12th Passed

Employment Type Full-time

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Description

Flipkart Jobs Part Time

As a Sales Person at Flipkart, you'll be at the forefront of India's e-commerce revolution. You'll play a pivotal role in onboarding new sellers, fostering strategic partnerships, and driving sustainable growth for our ever-expanding marketplace. This is your chance to be a part of a team that's shaping the future of retail, while building a rewarding career in a dynamic and inspiring environment.

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Flipkart Careers

Responsibilities:

- **Prospect and onboard new sellers:** Identify and engage potential sellers across various categories, understand their business needs, and guide them through the onboarding process.
- Build and nurture strong relationships: Develop trust and rapport with sellers, act as their trusted advisor, and address their concerns effectively.
- **Drive sales and achieve targets:** Negotiate deals, close sales, and consistently exceed assigned targets within your designated territory.
- Stay updated on market trends: Proactively research and analyze market trends to identify new opportunities and recommend strategic initiatives.
- **Collaborate cross-functionally:** Work seamlessly with internal teams like marketing, logistics, and customer service to ensure a smooth seller experience.

Hiring organization Flipkart

Date posted January 23, 2024

Valid through 31.08.2024

APPLY NOW

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Flipkart Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with diverse stakeholders.
- Strong negotiation and persuasion skills, with a proven track record of exceeding sales targets.
- Proactive and results-oriented, with a passion for exceeding expectations.
- Time management and organizational skills, with the ability to prioritize tasks and meet deadlines efficiently.
- Strong analytical and problem-solving skills, with the ability to identify and address challenges proactively.
- Proficiency in MS Office Suite and basic understanding of e-commerce platforms.

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