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Flipkart Jobs Part Time/ Sales Officer – Flipkart Job Vacancy Near Me

Job Location India Remote work from: IND

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Base Salary USD 13 - USD 27

Qualifications 10th/12th Passed

Employment Type Full-time

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Description

Flipkart Jobs Part Time

Flipkart, India's leading e-commerce marketplace, is seeking a talented and motivated Sales Officer to join our dynamic team. In this role, you'll play a crucial part in expanding our seller base, onboarding new partners, and driving growth across diverse categories. You'll have the opportunity to work with a diverse range of businesses, build strong relationships, and contribute to Flipkart's mission of making everything accessible to everyone.

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Flipkart Careers

Responsibilities:

- **Prospect and identify potential sellers:** Utilize market research and lead generation techniques to discover new businesses that align with Flipkart's vision.
- **Build and nurture relationships:** Develop strong connections with identified sellers, understanding their needs and presenting Flipkart's offerings as the ideal growth platform.
- Drive onboarding and account management: Guide new sellers through the onboarding process, ensuring smooth integration and providing ongoing support to maximize their success on the platform.
- Achieve sales targets: Consistenly meet and exceed assigned sales goals, contributing to Flipkart's overall growth objectives.
- Maintain accurate records and reports: Document sales activities, track

Hiring organization Flipkart

Date posted February 5, 2024

Valid through 31.08.2024

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key metrics, and generate reports to provide valuable insights for business analysis.

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Flipkart Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and effectively present information.
- Strong negotiation and persuasion skills, able to overcome objections and close deals confidently.
- Proactive and self-motivated, with a strong work ethic and the ability to achieve results independently.
- Time management and organizational skills, able to juggle multiple tasks and meet deadlines efficiently.
- Adaptable and eager to learn, with a willingness to embrace new technologies and processes.
- Proficiency in Microsoft Office Suite and basic computer applications.

Tags: flipkart recuitment, flipkart jobs, flipkart Job Vacancy, flipkart work from home, flipkart Jobs For Freshers, flipkart hiring 2024, flipkart data entry jobs, flipkart careers, flipkart recruitment, vacancy job alert, Jobs Near Me, All Jobs For You, Latest Job

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