



<https://jobroll.govhelp.in/job/flipkart-jobs-part-time-sales-consultant-flipkart-job-vacancy/>

Flipkart Jobs Part Time/ Sales Consultant – Flipkart Job Vacancy

Job Location

India
Remote work from: IND

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Base Salary

USD 13 - USD 27

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Flipkart Jobs Part Time/ Sales Consultant

As a Sales Consultant at Flipkart, you'll play a crucial role in onboarding new sellers and helping them thrive on our platform. You'll be the bridge between Flipkart and aspiring entrepreneurs, guiding them through the onboarding process, providing insightful advice, and supporting their growth journey. This is a dynamic and fast-paced role where you'll wear many hats: consultant, educator, problem solver, and cheerleader.

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Flipkart Careers

Responsibilities:

- **Prospect and onboard new sellers:** Identify & reach out to potential sellers, understand their business needs, and present the benefits of selling on Flipkart. Guide them through the onboarding process, ensuring smooth & timely completion.
- **Provide expert seller support:** Act as a trusted advisor, addressing seller queries and concerns regarding product listing, promotion, pricing, logistics, and other platform features.
- **Track and analyze seller performance:** Monitor key metrics like sales, listing quality, and customer satisfaction to identify areas for improvement. Proactively offer relevant recommendations and resources to help sellers optimize their performance.
- **Maintain strong relationships:** Build rapport with sellers and foster a

Hiring organization

Flipkart

Date posted

January 19, 2024

Valid through

31.08.2024

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collaborative environment. Regularly interact with them, gather feedback, and actively address their concerns.

- **Contribute to team goals:** Actively participate in team meetings, collaborate with internal departments, and strive to achieve team targets for seller acquisition and performance improvement.

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Flipkart Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust.
- Strong analytical and problem-solving skills, with a data-driven approach to identifying & resolving seller issues.
- Excellent written and verbal communication skills, with the ability to clearly explain complex information.
- Proficient in MS Office Suite and familiarity with e-commerce platform functionalities.
- Ability to work independently, prioritize tasks effectively, and manage time efficiently in a fast-paced environment.
- Passion for e-commerce and a strong understanding of the online retail landscape.

Tags: flipkart recruitment, flipkart jobs, flipkart Job Vacancy, flipkart work from home, flipkart Jobs For Freshers, flipkart hiring 2024, flipkart data entry jobs, flipkart careers, flipkart recruitment, vacancy job alert, Jobs Near Me, All Jobs For

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