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Flipkart Jobs Part Time/ Internal Sales Executive – Flipkart Job Change

Hiring organization
Flipkart

Job Location

India
Remote work from: IND

Date posted
February 8, 2024

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Valid through
31.08.2024

Base Salary

USD 13 - USD 27

APPLY NOW

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Flipkart Jobs Part Time

As an Internal Sales Executive at Flipkart, you'll play a vital role in expanding our seller base by onboarding high-potential businesses onto our platform. You'll be responsible for building strong relationships with potential sellers, understanding their needs, and guiding them through the onboarding process. You'll also work closely with internal teams to ensure a smooth and successful seller journey.

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Flipkart Careers

Responsibilities:

- **Proactively identify and qualify potential sellers:** Leverage your market knowledge and research skills to find businesses that align with Flipkart's growth goals.
- **Build and nurture relationships:** Develop trust and rapport with potential sellers, understanding their unique requirements and addressing their concerns.
- **Effectively present Flipkart's offerings and programs:** Clearly communicate the value proposition of Flipkart and tailor your pitch to each seller's specific needs.
- **Guide sellers through the onboarding process:** Provide comprehensive support and assistance throughout the onboarding journey, ensuring a seamless transition onto the platform.
- **Collaborate with internal teams:** Work closely with cross-functional

teams like marketing, operations, and account management to ensure a smooth seller experience.

- **Achieve assigned sales targets:** Consistently meet and exceed your individual sales targets, contributing to the overall growth of the platform.

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Flipkart Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build strong relationships.
- Strong negotiation and persuasion skills, with a focus on win-win outcomes.
- Ability to work independently and manage multiple tasks simultaneously.
- Proactive and results-oriented, with a strong drive to achieve goals.
- Excellent understanding of the Indian e-commerce landscape and its dynamics.
- Proficiency in Microsoft Office Suite and CRM tools.

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