DBS Bank Recruitement 2023 – Banking Jobs – Account Manager Post

Hiring organization
DBS Bank

Date posted
August 25, 2023

Valid through
31.12.2023

APPLY NOW

Job Location
India
Remote work from: IND

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Base Salary
USD 25,000 - USD 27,000

Qualifications
Graduate

Employment Type
Full-time

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Description

DBS Bank Recruitment 2023

The Account Manager is responsible for developing and managing relationships with DBS's corporate clients. This includes identifying and understanding client needs, developing and delivering customized solutions, and managing the client's account on a day-to-day basis. The Account Manager also plays a key role in cross-selling other DBS products and services to clients.

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DBS Bank Jobs Near Me

Responsibilities:

- Develop and maintain relationships with DBS's corporate clients
- Identify and understand client needs
- Develop and deliver customized solutions
- Manage the client's account on a day-to-day basis
- Cross-sell other DBS products and services to clients
- Attend client meetings and events
- Prepare and deliver presentations to clients
- Maintain accurate records of client activity
- Report on client activity to management

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DBS Bank Careers

Skills:

- Strong relationship management skills
- Excellent communication skills

- Ability to build rapport with clients
- Ability to understand complex financial concepts
- Ability to work independently and as part of a team
- Strong analytical skills
- Proficient in Microsoft Office Suite

Qualifications:

- Bachelor's degree in business administration or a related field
- 3+ years of experience in a corporate banking or sales role
- Strong understanding of the banking industry
- CFA designation or equivalent

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