



<https://jobroll.govhelp.in/job/dabur-recruitment-2024-latest-jobs-internal-sales-executive-post/>

Dabur Recruitment 2024 – Latest Jobs – Internal Sales Executive Post

Hiring organization
Dabur

Job Location

India
Remote work from: IND

Date posted
January 10, 2024

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Valid through
31.08.2024

Base Salary

USD 13,600 - USD 21,100

APPLY NOW

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Dabur Recruitment 2024

We're looking for a passionate and results-oriented individual to join our dynamic Internal Sales team. In this role, you'll be responsible for managing assigned accounts, cultivating strong relationships with our internal stakeholders, and exceeding sales targets through strategic collaboration and effective communication.

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Dabur Careers

Responsibilities:

- Manage a designated portfolio of internal accounts, understanding their needs and requirements.
- Develop and maintain positive relationships with key stakeholders across departments, including marketing, production, and logistics.
- Negotiate contracts and pricing agreements, ensuring win-win solutions for both Dabur and internal customers.
- Proactively identify opportunities to increase sales and cross-sell Dabur products within internal channels.
- Prepare insightful reports and sales forecasts, keeping track of key performance indicators.
- Collaborate with the wider sales team to share best practices and contribute to overall success.

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Dabur Jobs Near Me

Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust quickly.
- Strong negotiation and problem-solving skills, with a data-driven approach to finding solutions.
- Proficient in CRM software and comfortable working with spreadsheets and data analysis tools.
- Excellent written and verbal communication skills, with the ability to present information clearly and concisely.
- Bachelor's degree in any relevant field (Business, Marketing, Sales, etc.) preferred.
- Experience in customer service or internal sales a plus, but not essential

Important Links

(freshers with the right skills and drive are welcome)

Find the Link in [Apply Now](#) Button

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