



<https://jobroll.govhelp.in/job/dabur-recruitment-2023-24-freshers-jobs-sales-consultant-post/>

Dabur Recruitment 2023-24 – Freshers Jobs – Sales Consultant Post

Hiring organization
Dabur

Job Location

India
Remote work from: IND

Date posted

December 28, 2023

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Valid through

31.08.2024

Base Salary

USD 13,000 - USD 20,000

APPLY NOW

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Dabur Recruitment 2023-24

Dabur, a leading Indian consumer goods company, is seeking a dynamic and results-oriented Sales Consultant to join our team. As a Sales Consultant, you will play a crucial role in driving sales growth by expanding our customer base, strengthening relationships with existing customers, and increasing product visibility. You will be responsible for identifying new sales opportunities, generating leads, and closing deals.

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Dabur Careers

Responsibilities:

- Identify and qualify new sales opportunities through proactive prospecting, cold calling, and referral programs
- Conduct in-depth sales presentations to potential customers, highlighting Dabur's unique value proposition and products
- Negotiate and close deals, ensuring profitable partnerships and achieving sales targets
- Maintain and strengthen relationships with existing customers, fostering long-term partnerships
- Gather market intelligence, analyze sales data, and identify trends to inform sales strategies
- Participate in sales training and development programs to stay up-to-date on the latest industry trends and best practices

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Dabur Jobs Near Me

Skills:

- Strong understanding of sales principles, methodologies, and techniques
- Proven track record of success in sales or business development roles
- Excellent communication and interpersonal skills, with the ability to build rapport and establish trust with potential clients
- Expertise in presenting and negotiating effectively
- Strong analytical and problem-solving skills
- Proficient in Microsoft Office Suite and sales CRM software
- Ability to work independently and as part of a team

Important Links Self-motivated and results-oriented with a strong work ethic **Find the Link in [Apply Now](#) Button**

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