



<https://jobroll.govhelp.in/job/dabur-job-seeker-dabur-vacancy-job-alert-fresher-jobs-for-field-sales-executive-post/>

Dabur Job Seeker – Dabur Vacancy Job Alert – Fresher Jobs For Field Sales Executive Post

Hiring organization
Dabur

Job Location

India
Remote work from: IN

Date posted
March 17, 2024

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Valid through
31.08.2024

Base Salary

USD 13 - USD 27

APPLY NOW

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Dabur Recruitment 2024

We are seeking a passionate and results-oriented Field Sales Executive to join our growing team. As a vital member of our sales force, you'll be responsible for achieving ambitious sales targets, building strong relationships with customers, and representing Dabur with integrity.

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Dabur Careers

Responsibilities:

- Develop a deep understanding of Dabur's product portfolio and its competitive landscape.
- Conduct market research and identify new business opportunities within your territory.
- Implement effective sales strategies to drive product penetration and market share growth.
- Provide excellent customer service, resolving inquiries and building long-term partnerships.
- Ensure timely order fulfillment and collection of payments.
- Participate in training programs to enhance your sales skills and product knowledge.

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Dabur Jobs Near Me

Skills:

- Bachelor's degree in Business Administration, Marketing, or a related field (or equivalent experience).
- Minimum 1-2 years of experience in a sales role within the FMCG industry (preferred).
- Proven track record of exceeding sales targets and achieving business objectives.
- Excellent communication, presentation, and interpersonal skills.
- Ability to build strong relationships and negotiate effectively.
- Strong analytical and problem-solving skills.
- Proficiency in Microsoft Office Suite, including Excel and CRM software (a plus).
- A valid driver's license (may be required, subject to change based on future company policies).
- Self-motivated, ambitious, and results-oriented with a strong work ethic.

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Important Links

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