



<https://jobroll.govhelp.in/job/dabur-careers-job-card-fast-job-search-for-area-sales-manager-post/>

Dabur Careers – Job Card – Fast Job Search For Area Sales Manager Post

Hiring organization
Dabur

Job Location

India
Remote work from: IND

Date posted
January 26, 2024

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Valid through
31.08.2024

Base Salary

USD 13 - USD 27

APPLY NOW

Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Dabur Careers

As an Area Sales Manager, you'll play a pivotal role in driving sales growth within your assigned territory. You'll be the champion for Dabur's brands, leading a team of distributors and retailers to achieve ambitious targets. This is a dynamic and challenging role, where your entrepreneurial spirit and strategic thinking will be key to success.

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Dabur Careers

Responsibilities:

- Develop and implement effective sales strategies to maximize market share and revenue within your territory.
- Lead and motivate your team of distributors and retailers, building strong relationships and fostering collaboration.
- Manage inventory levels and ensure timely product delivery to meet customer demand.
- Monitor market trends and competitor activity, adapting your strategies accordingly.
- Analyze sales data and generate insightful reports to track progress and identify areas for improvement.
- Conduct product training and promotional activities to increase brand awareness and product adoption.

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Dabur Jobs Near Me

Skills & Qualifications:

- Minimum Bachelor's degree in Marketing, Sales, Business Administration, or a related field.
- Proven track record of exceeding sales targets in a competitive environment (Fresher or with 1-2 years of experience).
- Excellent communication, interpersonal, and negotiation skills.
- Strong leadership and team management abilities.
- Data analysis and report writing skills.
- Proficiency in MS Office Suite and CRM software.
- Passion for the FMCG industry and Dabur's brands is a plus.

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