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Dabur Careers – Fast Job Search – Job Change For Sales Operations Manager Post

Hiring organization
Dabur

Job Location

India
Remote work from: IND

Date posted

February 22, 2024

Valid through

31.08.2024

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Base Salary

USD 13 - USD 27

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Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Dabur Careers

The Sales Operations Manager plays a critical role in driving sales effectiveness and efficiency at Dabur. You will be responsible for developing and implementing sales processes, analyzing data to identify opportunities for improvement, and providing insights to support the sales team in achieving their targets. This is a dynamic and challenging role that will require you to be a strategic thinker, a problem solver, and a strong communicator.

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Dabur Careers

Responsibilities:

- Develop and implement sales processes and procedures to ensure efficient and effective sales operations.
- Analyze sales data and identify trends and opportunities for improvement.
- Prepare sales reports and presentations to provide insights to the sales team and management.
- Manage and maintain sales forecasting models.
- Develop and implement training programs for the sales team.
- Collaborate with other departments, such as marketing, finance, and logistics, to ensure smooth sales operations.

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Skills:

- Strong analytical and problem-solving skills.
- Excellent communication and interpersonal skills.
- Proficient in Microsoft Office Suite, including Excel and PowerPoint.
- Experience with CRM systems a plus.
- Ability to work independently and as part of a team.
- Strong time management and organizational skills.

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