

https://jobroll.govhelp.in/job/dabur-careers-fast-job-fast-job-search-for-area-sales-manager-post/

# Dabur Careers - Fast Job - Fast Job Search For Area Sales Manager Post

## Job Location

India

Remote work from: IND

(adsbygoogle = window.adsbygoogle || []).push({});

**Base Salary** 

USD 13 - USD 27

Qualifications

10th/12th Passed

**Employment Type** 

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});

Description

# **Dabur Careers**

As an Area Sales Manager, you'll play a pivotal role in driving sales growth within your assigned territory. You'll be the champion for Dabur's brands, leading a team of distributors and retailers to achieve ambitious targets. This is a dynamic and challenging role, where your entrepreneurial spirit and strategic thinking will be key to success.

(adsbygoogle = window.adsbygoogle || []).push({});

#### **Dabur Careers**

# Responsibilities:

- Develop and implement effective sales strategies to maximize market share and revenue within your territory.
- Lead and motivate your team of distributors and retailers, building strong relationships and fostering collaboration.
- Manage inventory levels and ensure timely product delivery to meet customer demand.
- Monitor market trends and competitor activity, adapting your strategies accordingly.
- Analyze sales data and generate insightful reports to track progress and identify areas for improvement.
- Conduct product training and promotional activities to increase brand awareness and product adoption.

# Hiring organization

Dabur

Date posted January 22, 2024

Valid through 31.08.2024

APPLY NOW

(adsbygoogle = window.adsbygoogle || []).push({});

## **Dabur Jobs Near Me**

## **Skills & Qualifications:**

- Minimum Bachelor's degree in Marketing, Sales, Business Administration, or a related field.
- Proven track record of exceeding sales targets in a competitive environment (Fresher or with 1-2 years of experience).
- Excellent communication, interpersonal, and negotiation skills.
- Strong leadership and team management abilities.
- Data analysis and report writing skills.
- Proficiency in MS Office Suite and CRM software.
- Passion for the FMCG industry and Dabur's brands is a plus.

Tags: dabur recuitment, dabur jobs, dabur Job Vacancy, dabur work from home, dabur Jobs For Freshers, dabur hiring 2024, dabur data entry jobs, dabur careers, dabur tagruitment, vacancy job alering the Link Jobs For Yow at Button (adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});