Colgate Recruitment 2023-24 – Jobs For Freshers – ABM Manager Post

Job Location
India
Remote work from: IND

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Base Salary
USD 16,300 - USD 22,800

Qualifications
12th Passed

Employment Type
Full-time

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Hiring organization
Colgate

Date posted
December 28, 2023

Valid through
31.08.2024

APPLY NOW

Description

Colgate Recruitment 2023-24

As an ABM Manager at Colgate, you will play a key role in driving sales and market share for our assigned accounts. You will be responsible for developing and implementing strategic account plans, building strong relationships with key decision-makers, and negotiating win-win deals. You will also be responsible for coaching and mentoring your team to achieve their full potential.

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Colgate Careers

Responsibilities:

- Develop and implement strategic account plans to drive sales and market share growth.
- Build and maintain strong relationships with key decision-makers at assigned accounts.
- Negotiate and close deals that are profitable for both Colgate and our customers.
- Coach and mentor your team to achieve their individual and team goals.
- Analyze market trends and competitor activity to identify new opportunities.
- Develop and implement sales presentations and proposals.
- Travel to meet with customers and attend industry events.

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Colgate Jobs Near Me

Skills:

- Strong communication and interpersonal skills.
- Proven ability to build and maintain relationships.
- Excellent negotiation skills.
- Strategic thinking and problem-solving skills.
- Strong analytical skills.
- Time management and organizational skills.
- Proficiency in Microsoft Office Suite.

Important Links **Find the Link in** Apply Now **Button**

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