



<https://jobroll.govhelp.in/job/colgate-recruitment-2023-24-all-india-jobs-abm-manager-post/>

Colgate Recruitment 2023-24 – All India Jobs – ABM Manager Post

Hiring organization
Colgate

Job Location

India
Remote work from: IND

Date posted

December 26, 2023

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Valid through

31.08.2024

Base Salary

USD 16,300 - USD 22,800

APPLY NOW

Qualifications

12th Passed

Employment Type

Full-time

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Description

Colgate Recruitment 2023-24

As an ABM Manager at Colgate, you will play a key role in driving sales and market share for our assigned accounts. You will be responsible for developing and implementing strategic account plans, building strong relationships with key decision-makers, and negotiating win-win deals. You will also be responsible for coaching and mentoring your team to achieve their full potential.

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Colgate Careers

Responsibilities:

- Develop and implement strategic account plans to drive sales and market share growth.
- Build and maintain strong relationships with key decision-makers at assigned accounts.
- Negotiate and close deals that are profitable for both Colgate and our customers.
- Coach and mentor your team to achieve their individual and team goals.
- Analyze market trends and competitor activity to identify new opportunities.
- Develop and implement sales presentations and proposals.
- Travel to meet with customers and attend industry events.

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Colgate Jobs Near Me

Skills:

- Strong communication and interpersonal skills.
- Proven ability to build and maintain relationships.
- Excellent negotiation skills.
- Strategic thinking and problem-solving skills.
- Strong analytical skills.
- Time management and organizational skills.

Important Links Proficiency in Microsoft Office Suite

Find the Link in [Apply Now](#) Button

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