

https://jobroll.govhelp.in/job/britannia-recruitment-2023-jobs-for-freshers-field-sales-executive-post/

Britannia Recruitment 2023 - Jobs For Freshers - Field Sales Executive Post

Job Location

India

Remote work from: India

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Base Salary

USD 25,000 - USD 30,000

Qualifications

12th Passed & Graduate

Employment Type

Full-time

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Description

Britannia Recruitment 2023

The Field Sales Executive is responsible for developing and maintaining relationships with retailers in a designated territory, as well as increasing sales of Britannia products. The ideal candidate will have a proven track record in sales, excellent communication and interpersonal skills, and the ability to work independently and as part of a team.

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Britannia Jobs Near Me

Responsibilities:

- Develop and maintain relationships with retailers in a designated territory
- Increase sales of Britannia products
- · Generate leads and qualify prospects
- · Conduct presentations and demonstrations to retailers
- Negotiate prices and terms of sale
- Track and report sales results
- · Administer and manage customer accounts
- Participate in marketing and promotional activities

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Britannia Careers

Hiring organization

Britannia

Date posted

August 12, 2023

Valid through

31.12.2023

APPLY NOW

Skills:

- Proven track record in sales
- Excellent communication and interpersonal skills
- Strong analytical and problem-solving skills
- Ability to work independently and as part of a team
- · Ability to travel frequently
- Proficiency in Microsoft Office Suite

Qualifications:

- Bachelor's degree in business administration or a related field
- 1-2 years of experience in sales

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