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Bank of Baroda Recruitment 2024 – All India Jobs – Financial Services Representative Post

Hiring organization
Bank of Baroda

Job Location

India
Remote work from: IND

Date posted

December 29, 2023

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Valid through

31.08.2024

Base Salary

USD 19,000 - USD 24,500

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Bank of Baroda Recruitment 2024

Bank of Baroda, India's leading international bank, is seeking a highly motivated and customer-centric Financial Services Representative (FSR) to join our dynamic team. As an FSR, you will play a crucial role in providing a wide range of financial services to our valued customers, including account openings, deposits, withdrawals, loan originations, and investment advice. Your expertise in financial products, customer service, and problem-solving will be instrumental in maintaining Bank of Baroda's reputation for providing exceptional customer experiences.

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Bank of Baroda Jobs Near Me

Responsibilities:

- Provide comprehensive financial services to customers, including account openings, deposits, withdrawals, loan originations, and investment advice
- Educate customers on Bank of Baroda's financial products and services, addressing their financial needs and goals
- Cross-sell relevant financial products and services to increase customer engagement and revenue
- Handle customer inquiries, concerns, and complaints promptly and effectively
- Maintain accurate and up-to-date customer records
- Comply with all bank policies, procedures, and regulatory requirements
- Stay up-to-date on the latest financial products, services, and market trends

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Bank of Baroda Careers

Skills:

- Strong understanding of financial products and services, including deposits, loans, investments, and insurance
- Excellent communication and interpersonal skills, with the ability to connect with customers on a personal level, build rapport, and listen attentively
- Strong sales and negotiation skills, with the ability to identify customer needs, present product offerings effectively, and close deals
- Patience, professionalism, and a strong customer service orientation, with the ability to handle customer inquiries and concerns calmly and professionally
- Excellent written and verbal communication skills, with the ability to convey complex financial concepts clearly and concisely
- Proficient in Microsoft Office Suite and bank-specific software
- Fluency in English and the ability to speak and understand local languages

Important Links

Find the Link in [Apply Now](#) Button

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