Axis Bank Recruitment 2024 – Job Vacancy Near Me – Account Executive Post

Hiring organization
Axis Bank

Job Location
India
Remote work from: IND

Date posted
January 5, 2024

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Valid through
31.08.2024

Base Salary
USD 18,200 - USD 24,700

APPLY NOW

Qualifications
12th, Graduation

Employment Type
Full-time

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Description

Axis Bank Recruitment 2024

We're seeking a passionate and energetic Account Executive to join our dynamic team. You'll be the driving force behind building and nurturing relationships with clients, understanding their needs, and ensuring their long-term success with our products/services. In this role, you'll wear many hats – from prospecting and closing deals to providing exceptional customer service and proactively identifying growth opportunities.

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Axis Bank Careers

Responsibilities:

- Proactively identify and qualify potential leads.
- Craft compelling presentations and proposals.
- Negotiate and close deals, exceeding sales targets.
- Build strong, long-term relationships based on trust and mutual respect.
- Actively listen to client needs and provide tailored solutions.
- Deliver exceptional customer service, ensuring client satisfaction.
- Identify and pursue new business opportunities.
- Analyze market trends and competitor activity.
- Contribute to the development and implementation of effective sales strategies.

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Axis Bank Jobs Near Me

Skills:

- Bachelor's degree in business, marketing, communication, or a related field (freshers welcome!).
- Excellent communication and interpersonal skills, with the ability to build rapport and trust.
- Proven ability to prospect, qualify, and close deals.
- Strong analytical and problem-solving skills.
- Time management and organizational skills.
- Proficiency in CRM and other relevant software.

Important Links **Find the Link in [Apply Now](#) Button**

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