



<https://jobroll.govhelp.in/job/axis-bank-jobs-axis-bank-all-india-jobs-job-seeker-for-account-executive-post/>

Axis Bank Jobs – Axis Bank All India Jobs – Job Seeker For Account Executive Post

Hiring organization
Axis Bank

Job Location

India
Remote work from: IN

Date posted
March 17, 2024

(adsbygoogle = window.adsbygoogle || []).push({});

Valid through
31.08.2024

Base Salary

USD 18 - USD 24

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});

Description

Axis Bank Recruitment 2024

We're seeking a passionate and energetic Account Executive to join our dynamic team. You'll be the driving force behind building and nurturing relationships with clients, understanding their needs, and ensuring their long-term success with our products/services. In this role, you'll wear many hats – from prospecting and closing deals to providing exceptional customer service and proactively identifying growth opportunities.

(adsbygoogle = window.adsbygoogle || []).push({});

Axis Bank Careers

Responsibilities:

- Proactively identify and qualify potential leads.
- Craft compelling presentations and proposals.
- Negotiate and close deals, exceeding sales targets.
- Build strong, long-term relationships based on trust and mutual respect.
- Actively listen to client needs and provide tailored solutions.
- Deliver exceptional customer service, ensuring client satisfaction.
- Identify and pursue new business opportunities.
- Analyze market trends and competitor activity.
- Contribute to the development and implementation of effective sales strategies.

(adsbygoogle = window.adsbygoogle || []).push({});

If You Want to Get Notifications about Various Jobs, Join our Telegram Channel Now and Get notified Daily about the Latest Jobs



Axis Bank Jobs Near Me

Skills:

- Bachelor's degree in business, marketing, communication, or a related field (freshers welcome!).
- Excellent communication and interpersonal skills, with the ability to build rapport and trust.
- Proven ability to prospect, qualify, and close deals.
- Strong analytical and problem-solving skills.
- Time management and organizational skills.
- Proficiency in CRM and other relevant software.

If You Want to Get Notification about Various Jobs, Join our WhatsApp Channel Now and Get notified Daily about Latest Jobs



Important Links

Find the Link in [Apply Now](#) Button

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});