

Asian Paints Careers Jobs – Job Alert – Sales Manager Job Vacancy

Hiring organization
Asian Paints

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

Date posted
March 26, 2024

Valid through
31.12.2024

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Base Salary

USD 12 - USD 18

Qualifications

10th/12th Passed

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Employment Type

Full-time, Work From Home

Description

Asian Paints Recruitment 2024

Do you have a passion for the paint industry and a drive to succeed? Are you looking for a role where you can leverage your leadership skills and make a real impact on a leading brand?

If so, then a career at Asian Paints could be the perfect opportunity for you! We are currently seeking talented individuals to join our team as Sales Managers.

Why Join Us

Asian Paints is a name synonymous with quality and innovation in the paint industry. We offer a wide range of products that cater to the needs of both homeowners and professionals. As a Sales Manager at Asian Paints, you will play a vital role in driving sales growth and expanding our market share.

This is an exciting opportunity to join a dynamic and growing company. You will be working with a team of experienced professionals who are passionate about what they do. We offer a competitive compensation and benefits package, as well as opportunities for professional development and growth.

About Asian Paints

Asian Paints is the largest paint company in India and one of the leading paint companies in the world. We are a company with a rich history and a strong commitment to innovation. We are constantly developing new and improved products to meet the ever-changing needs of our customers.

Our core values are integrity, customer focus, innovation, and respect for people. These values are at the heart of everything we do, and they guide us in our relationships with our customers, employees, and partners.

Job Summary

We are looking for a highly motivated and results-oriented Sales Manager to join our team. In this role, you will be responsible for developing and executing sales strategies, managing a team of sales representatives, and achieving ambitious sales targets. You will also be responsible for building strong relationships with our customers and distributors.

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Asian Paints Jobs Near Me

We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.

Key Responsibilities

- Develop and execute sales strategies to achieve ambitious sales targets
- Manage a team of sales representatives, providing coaching and mentoring
- Build and maintain strong relationships with customers and distributors
- Identify and develop new sales opportunities
- Prepare and deliver sales presentations
- Analyze sales data and reports
- Monitor market trends and competitor activity
- Develop and implement marketing initiatives to support sales efforts

Required Skills and Qualifications

- Bachelor's degree in Business Administration, Marketing, or a related field (or equivalent experience)
- Minimum 3-5 years of experience in a sales leadership role
- Proven track record of success in achieving sales targets
- Strong leadership and communication skills
- Excellent interpersonal and relationship-building skills
- Ability to work independently and as part of a team
- Strong analytical and problem-solving skills
- Proficient in Microsoft Office Suite

Experience

This role is open to both experienced professionals and recent graduates with a strong academic background and a passion for sales. We are looking for individuals who are eager to learn and grow their careers with a leading company.

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Why Join Asian Paints

At Asian Paints, we offer a competitive compensation and benefits package, as well as opportunities for professional development and growth. We are a company that is committed to our employees and their success.

Here are some of the benefits of working at Asian Paints:

- Competitive salary and benefits package
- Opportunities for professional development and growth
- Work in a dynamic and growing industry
- Be part of a team of passionate and talented professionals
- Make a real impact on a leading brand

Application Process

If you are interested in joining our team, please submit your resume and cover letter online.

Motivate to Join

This is a unique opportunity to join a leading company in the paint industry. If you are a highly motivated and results-oriented individual with a passion for sales, then we encourage you to apply.

General Overview

At Asian Paints, we are looking for talented individuals to join our team as Sales Managers. In this role, you will play a vital role in driving sales growth and expanding our market share. You will be working with a team of experienced professionals who are passionate about what they do. We offer a competitive compensation and benefits package, as well as opportunities for professional development and growth.

We encourage you to apply if you are interested in a challenging and rewarding career in sales.

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