

<https://jobroll.govhelp.in/job/asian-paints-careers-jobs-fast-job-inside-sales-representatives-job-vacancy/>

Asian Paints Careers Jobs – Fast Job – Inside Sales Representatives Job Vacancy

Hiring organization

Asian Paints

Job Location

India

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

Date posted

April 3, 2024

Valid through

31.12.2024

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Base Salary

USD 12 - USD 18

Qualifications

10th/12th Passed

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Employment Type

Full-time, Work From Home

Description

Asian Paints Recruitment 2024

Do you thrive in a fast-paced environment and enjoy building relationships? Are you passionate about sales and helping customers find the perfect solutions? If so, then a career as an Inside Sales Representative at Asian Paints could be the perfect opportunity for you!

Asian Paints Jobs Near Me

Why Join Asian Paints?

Asian Paints is a leading manufacturer of paints and decorative coatings in India. With a rich history and a commitment to innovation, we offer a dynamic and rewarding work environment. As an Inside Sales Representative, you'll play a vital role in our success, developing strong relationships with customers and exceeding sales targets.

In this role, you'll be part of a collaborative and supportive team, working with experienced professionals who will help you grow and develop your skills. We offer competitive compensation and benefits packages, along with opportunities for career advancement.

Join us and be a part of a company that's shaping the future of the paint industry!

Job Summary

We're looking for a motivated and results-oriented Inside Sales Representative to join our team. You'll be responsible for generating new sales leads, qualifying prospects, and converting them into customers. You'll also provide excellent customer service and build strong relationships with our clients.

This is a remote position, so you can work from the comfort of your own home!

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Key Responsibilities

- Generate new sales leads through outbound calls, emails, and other prospecting techniques.
- Qualify leads by understanding customer needs and identifying the right products or services.
- Deliver compelling sales presentations that highlight the benefits of Asian Paints products.
- Negotiate and close sales deals to achieve individual and team targets.
- Provide excellent customer service by answering questions and resolving any issues.
- Maintain and update customer records in a CRM system.
- Collaborate with other departments, such as marketing and logistics, to ensure a smooth sales process.
- Stay up-to-date on industry trends and new product offerings.

Required Skills and Qualifications

- Excellent communication and interpersonal skills.
- Strong presentation and negotiation skills.
- The ability to build rapport and trust with customers.
- A results-oriented mindset with a strong focus on achieving sales targets.
- Proficiency in Microsoft Office Suite, including Word, Excel, and PowerPoint.
- A CRM system experience is a plus.

Experience

This is a great opportunity for both experienced sales professionals and ambitious graduates. We're looking for individuals with a strong desire to succeed in a fast-paced environment.

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Why Join Asian Paints?

At Asian Paints, we offer a competitive compensation and benefits package, including:

- Competitive salary and commission structure.
- Comprehensive health insurance benefits.
- Paid time off, including vacation, sick leave, and holidays.
- Opportunities for professional development and training.
- A collaborative and supportive work environment.
- The chance to work for a leading company in the paint industry.

We're also committed to creating a diverse and inclusive workplace where everyone feels valued and respected.

Application Process

If you're interested in joining our team, please submit your resume and cover letter online. We look forward to hearing from you!

Motivate to Join

This is a fantastic opportunity to launch your career in sales or take your sales skills to the next level. As an Inside Sales Representative at Asian Paints, you'll play a vital role in our success and have the opportunity to make a real difference.

We offer a competitive compensation and benefits package, along with a supportive and collaborative work environment. If you're looking for a challenging and rewarding career, we encourage you to apply!

In conclusion, if you're a motivated and results-oriented individual with a passion for sales, we encourage you to apply for this exciting opportunity!

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Important Links

Find the Link in [Apply Now](#) Button

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