



The Taste of India

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Amul Recruitment 2023 – Freshers Jobs – Business Development Representative Post

Hiring organization
Amul

Job Location

India
Remote work from: India

Date posted
October 3, 2023

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Valid through
31.12.2023

Base Salary

USD 12,500 - USD 20,000

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Qualifications

10th/12th Passed

Employment Type

Full-time

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Description

Amul Recruitment 2023

The Business Development Representative (BDR) is responsible for generating new sales leads and developing relationships with potential customers. This includes conducting market research, identifying and qualifying leads, and developing and delivering sales presentations. The BDR also plays a key role in supporting the sales team by providing administrative and technical assistance.

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Amul Careers

Responsibilities:

- Conduct market research to identify potential customers and sales opportunities.
- Identify and qualify leads through research and networking.
- Develop and deliver sales presentations to potential customers.
- Build and maintain relationships with potential customers.
- Support the sales team by providing administrative and technical assistance.
- Track and report on sales performance.

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Amul Jobs Near Me

Skills:

- Excellent sales and communication skills.
- Ability to build relationships with customers.
- Strong analytical and problem-solving skills.
- Ability to work independently and as part of a team.
- Proficiency in Microsoft Office Suite and CRM software.

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