

Amazon Jobs Part Time/ Customer Success Manager – Amazon Work From Home

Hiring organization
Amazon

Job Location

India
Remote work from: IND

Date posted
January 22, 2024

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Valid through
31.08.2024

Base Salary

USD 15 - USD 29

APPLY NOW

Qualifications

12th Passed & Graduate

Employment Type

Full-time, Work From Home

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Description

Amazon Jobs Part Time

As a Customer Success Manager (CSM) in our Vendor Services team, you'll play a crucial role in supporting the growth and success of our vendor partners. You'll become a trusted advisor, working closely with vendors to understand their business goals, identify growth opportunities, and implement strategies to unlock their full potential on Amazon.com.

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Amazon Careers

Responsibilities:

- **Proactive Relationship Building:** Establish and maintain strong, collaborative relationships with assigned vendors, understanding their business needs and challenges.
- **Data-Driven Growth Strategies:** Leverage data and analytics to identify areas for improvement and develop customized action plans to optimize product performance, pricing, and advertising on Amazon.
- **Problem-Solving and Escalation:** Proactively address vendor concerns and escalate critical issues to internal teams to ensure timely resolution.

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Amazon Jobs Near Me

Skills & Qualifications:

- **Excellent communication and interpersonal skills:** You'll thrive in building rapport and trust with diverse stakeholders.

- **Analytical aptitude:** A keen eye for data and the ability to translate insights into actionable recommendations is essential.
- **Problem-solving and critical thinking:** You'll be able to identify obstacles, analyze alternatives, and propose effective solutions.
- **Strong organization and time management:** Successfully juggling multiple priorities and managing your workload efficiently is key.
- **Bachelor's degree in a relevant field (business, marketing, communications) preferred.**
- **Prior customer service or account management experience a plus.**

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