Accenture Recruitment 2023 – Jobs Card – Sales Engineer Post

Hiring organization
Accenture

Date posted
August 28, 2023

Valid through
31.02.2023

APPLY NOW

Job Location
India
Remote work from: India

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Base Salary
USD 18,000 - USD 28,000

Qualifications
Graduate

Employment Type
Full-time

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Description

Accenture Recruitment 2023

The Sales Engineer is responsible for bridging the gap between sales and engineering, and providing technical expertise to support the sales team in closing deals. The Sales Engineer will work with customers to understand their technical requirements, and then develop and deliver presentations and demonstrations that showcase how Accenture's solutions can meet those requirements. The Sales Engineer will also be responsible for providing technical support to the sales team during the sales process, and for ensuring that customers are satisfied with the solutions that are delivered.

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Accenture Careers

Responsibilities:

- Understand customer technical requirements and develop and deliver presentations and demonstrations that showcase how Accenture's solutions can meet those requirements.
- Provide technical support to the sales team during the sales process.
- Ensure that customers are satisfied with the solutions that are delivered.
- Research, develop, and modify products to meet customers' technical requirements and needs.
- Stay up-to-date on the latest technologies and trends in the industry.
- Build and maintain relationships with customers and technical partners.
- Represent Accenture at industry events and conferences.

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Accenture Jobs Near Me

Skills and Qualifications:

- Bachelor's degree in engineering or a related field.
- 3+ years of experience in sales engineering or a related field.
- Strong technical skills and knowledge of software and hardware products.
- Excellent communication and presentation skills.
- Ability to work independently and as part of a team.
- Self-motivated and results-oriented.
- Ability to travel as needed.

Important Links **Find the Link in** [Apply Now](#) **Button**

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