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Accenture Recruitment 2023 - All India Jobs - Sales Engineer Post

Job Location

India

Remote work from: India

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Base Salary

USD 18,000 - USD 28,000

Qualifications

Graduate

Employment Type

Full-time

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Description

Accenture Recruitment 2023

The Sales Engineer is responsible for bridging the gap between sales and engineering, and providing technical expertise to support the sales team in closing deals. The Sales Engineer will work with customers to understand their technical requirements, and then develop and deliver presentations and demonstrations that showcase how Accenture's solutions can meet those requirements. The Sales Engineer will also be responsible for providing technical support to the sales team during the sales process, and for ensuring that customers are satisfied with the solutions that are delivered.

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Accenture Careers

Responsibilities:

- Understand customer technical requirements and develop and deliver presentations and demonstrations that showcase how Accenture's solutions can meet those requirements.
- Provide technical support to the sales team during the sales process.
- Ensure that customers are satisfied with the solutions that are delivered.
- Research, develop, and modify products to meet customers' technical requirements and needs.
- Stay up-to-date on the latest technologies and trends in the industry.
- Build and maintain relationships with customers and technical partners.
- Represent Accenture at industry events and conferences.

Hiring organization

Accenture

Date posted August 14, 2023

Valid through 31.02.2023

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Accenture Jobs Near Me

Skills and Qualifications:

- Bachelor's degree in engineering or a related field.
- 3+ years of experience in sales engineering or a related field.
- Strong technical skills and knowledge of software and hardware products.
- Excellent communication and presentation skills.
- Ability to work independently and as part of a team.
- Self-motivated and results-oriented.

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